

# Why are we different?

Our 'positioning', independence and pragmatic approach.

Our reputation for being honest ensures objective and candid advice.

We do all the work, auditing & project managing.

You can reach our experienced and friendly experts within the UK via email or phone within an excellent response time.

Data is replicated offsite and is secure and reachable at any time 24/7.

You can host your own servers within our rack space and manage your access 24/7.



## How we work with clients...

A direct one to one relationship based on:

Integrity

Honesty

Trust



# Foundations of our solutions

Experience

Objectivity

Listening

**Expertise** 

## Case study



#### Our Role:

We have designed, supplied and managed a reasonably costed solution to fit their needs and budaet.

Our solution comprises of hybrid on-premise servers in each region to enable agile and scalable backups and replication.

We assisted with the upgrade and migration process.

Our analysts complement a skilled technical presence in each office and provided support and backup where necessary.

All Advance will provide significant input into the company's future technology strategys and upgrades.

### What did they say?

We have dealt with All Advance regularly over the course of the past year, which culminated in an IT overhaul in April 2013. Their advice is both professional and extremely helpful, and their fingers are certainly on the pulse when it comes to the most up to date software and hardware on the market. Nothing is ever too much trouble and their continued assistance has enabled us to bring our business smoothly into the 21st century.

> Robert Orr, IT Manager Leading Industrial Training Specialists Ltd







## FAQ Common questions we get asked

#### Where are your Datacenters located?

London Dockalands mainly. It all depends on customer requirements, all our locations offer slightly different power and bandwidth options. We are constantly involved with the market and inform you the customer of location and potential price drops or increases.

#### Are the racks secure?

Each rack has a lock and key, and only accessed by a trusted member of staff. within All Advance. The Data Centre can be accessed 24/7, and monitored with CCTV. The main door requires an access card followed up by a telephone call to the Network Operations Centre for entry.

#### What bandwidth do you offer?

Depends on customer needs, in Docklands we can burst up to 100mb but if you need more than this can be arranged in a short space of time.

#### How do you replicate our virtual servers?

Depending on requirements and uptime, mostly veeam, Symantec Backup Exec or Double Take. We are constantly looking at different solutions and ensure data is backed up with notification.

#### Do you offer Data resilience?

Our servers are clustered and in a raid with offsite storage of media and offsite replication.

#### Can we replicate our servers to yours?

Yes defintely, and have physical access anytime.

#### Can you replicate offshore?

Yes, but would take longer to setup for the customer. We would normally recommend replication to Montreal in Canada.

#### What do we do incase of failure?

Let us know so it can be investigated, then we can escort you to site to get it resolved, or meet you there to assist if need be.

## What we do

All Advance are a specialised consulting company providing premium managed hosted solutions.

Our Consultants are highly trained individuals with more than 15 years of background IT knowledge.

Our core objective to provide a secure, scalable hosted solution to meet our customer needs.

## Why are we in business?

The key to our success in the area of IT infrastructure solutions lies in its background - it's what we've always done and always done well. Over the past 10 years we have established a service that enables customers to achieve the return on investment they require through successful integration and consolidation.

In an age when users demand access to data and information from anywhere in the world, at any time of day. Using a range of devices and access methods, the proper management of a company's information is paramount.

Without implementing and utilising the best technologies in the most appropriate way, organisations will not get the optimum return on investment and time and money will be lost.



# Providing the tools to help you advance



alladvance.co.uk